



## DJ MEDIAPRINT & LOGISTICS LIMITED



# DJML's Story of Transformation

DJ Mediaprint & Logistics Ltd. a company listed on the main board of Bombay Stock Exchange Limited and National Stock Exchange Limited is a leading provider of Integrated Printing including Security Printing (IBA approved Security Printers), Logistics and Courier solutions in India and overseas with an extraordinarily networked transport operations, preeminent quality standards and leading processes & operations. It also provides Designing, Content Writing, Bulk Mailing (Authorised mailers by India Post), Speed Post, Records Management, Newspaper advertisement, Manpower Supply, RTO

Management, Bulk Scanning, Software Solutions and other services. An ISO 9001: 2015, ISO 270001, CMMI Level 3 certified. The ISO certification awarded to the company, is an indication of commitment to its business practices and quality output.

Its current infrastructure encompasses an assemblage of more than 30 types of machines for offset and digital printing as well as for other print-related work. The collective operations of these machines cover the entire gamut of printing solutions that can be imagined. All the operations from design to dispatch of printed material are done under one roof in an area of more than 32,000 sq. feet., We have imported software to incorporate anti-counter features for value document printing. Our entire plant is equipped with a power back up to ensure uninterrupted flow of work and for the convenience of its customers. The company has branch offices at New Delhi, Kolkata, Bhubaneswar, Lucknow, Chandigarh, Ahmedabad, Baroda, Goa, Bangalore, Mysore, Udupi & Puducherry. DJML has more than 2,50,000 sq ft., of dedicated storage space and has Record Management centers at multiple locations equipped with RMS/DMS software, secure logistics arrangements, online access of RMS application for its clients, electronic and manned surveillance, restricted authorized access, VESDA smoke detectors, fire suspension etc., DJML has a complete corporate setup and presence in over 10+ plus locations. The company's network is integrated in India and overseas with logistics operations of superior quality and top-notch standards.



# Our Progress

**2023**  
**2021**

DJ Mediaprint & Logistics Ltd continues to expand by adding a branch office in Goa. It obtains a CMM Level 3 certification and introduces services like video conferencing and software solutions. The company successfully migrates to the main board of the BSE and NSE limited and adds Record Management Centres in Bhiwandi and Puducherry.

**2020**  
**2018**

DJ Mediaprint & Logistics Ltd acquires IBA approved Security Printing License and enters the Security Printing Business. The company completes its infrastructure setup with ten business locations and lists on the SME Platform of the Bombay Stock Exchange.

**2016**  
**2014**

DJ Logistics Solutions Private Ltd starts operations in bulk scanning and storage services, expanding its business. It also registers under the National Small Industries Corporation Limited and establishes a corporate office and factory in Navi Mumbai. The company later transforms into DJ Mediaprint & Logistics Ltd to incorporate various business avenues and new lines of services for enhanced customer satisfaction.

**2012**  
**2010**

With DJ Corporation completing 10 successful years, there was a need to have a more corporate setup. A company was incorporated in the name of DJ Logistics Solutions Private Ltd with its very own registered office at Marine Lines, Mumbai. The company also registers under Ministry of Micro, Small & Medium Enterprises and opens two branches in the capital city of New Delhi. It also acquires the CRISIL rating.

**2008**  
**2006**

Due to the outweighing responsibility DJ Corporation opens up two more branches in Mumbai with many advanced changes and up-gradation in the infrastructure to better meet the increasing demand. At this stage, printing was outsourced and mailing was done in-house. So the milestone was to provide print-to-post solutions to customers under a single roof by starting Printing in-house.

**2004**  
**2002**

DJ Corporation starts its new venture of Bulk Mailing by acquiring its First Postal Bulk Mailing License and also obtains the Speed Post License (OSA) from The Department of Post, Mumbai.

**2001**  
**1999**

DJ Corporation begins operations in Mumbai, India, as a sole proprietary concern, established by Mr. Dinesh Kotian, with its initial business as a Courier & Logistics services. In that same year with remarkable work ethic and hard work it lands its first big client, LIC



## Our Infrastructure

Our infrastructure boasts over 30 machines for offset, digital printing, and related jobs-(More details about our machines can be found in the table below). These machines collectively provide a comprehensive range of printing solutions. With a remarkable production capacity, we can produce 3 million magazines and 2.5 million books monthly. In logistics, we deploy a fleet of vehicles tailored to our shipment needs.

### DIGITAL PRINTING MACHINES

SR. NO.	MACHINE	TYPE	COLOR	UNIT
1	Ricoh Pro7100 SE	Variable With Duplex	Multi-Color	1
2	Ricoh Pro7100 EX	Variable With Duplex	B/W	1
3	Ricoh Pro7100 EX	Variable With Duplex	B/W	1
4	Canon	Variable With Duplex	B/W	1
5	Konica	Variable With Duplex	Multi-Color	2
6	Hp - 9050	Variable With Duplex	B/W	8
7	Xerox - X1000	Variable With Duplex	Multi-Color	2

### OFFSET PRINTING MACHINES

SR. NO.	MACHINE	TYPE	COLOR	UNIT
1	Printograph	Web Offset	4*4	1
2	Printograph	Web Offset	4*4	1
3	Printograph	Web Offset	4*4	1
4	Heidelberg Semi Automatic	Sheet Fed	4	1
5	Heidelberg Semi Automatic	Sheet Fed	2	1
6	Roland	Sheet Fed	Single	2
7	Mini Offset	Sheet Fed	Single	2
8	Webtech	Continuous Computer Stationery Printing	6	2
9	Webtech	Continuous Computer Stationery Printing	4	2
10	Autoprint	Continuous Computer Stationery Printing	2	2
11	Webtech	Collator with Numbering		8
12	Webtech	Converter		1

### POST PRESS INFRASTRUCTURER

SR. NO.	MACHINE	TYPE	UNIT
1	Sifa	Programmer Cutting Machine	2
2	Polar	Programmer Cutting Machine	2
3	Pratham	Folding & Gluing	3
4	Gms	Folding & Gluing	1
5	Sadana	Pinning	6
6	Indigenous	Lamination	2
7	Welbond	Perfect Bonding	1
8	Sadana	Punching	2
9	Local	Section Sewing	1
10	Manual/Semi Automatic	Screen Programming	2



## Our Services

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We offer integrated print-to-post solutions, excelling in printing, mailing, logistics, and print advertising. With over two decades of experience, we process 4 to 5 million articles monthly. Our expertise in logistics and printing, backed by state-of-the-art equipment, ensures precision, efficiency, and timely delivery.

## Designing & Content Writing

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At DJML, we offer a diverse range of design solutions tailored to promote products or services effectively. Our team of skilled designers, content writers, and proofreaders ensures the alignment of textual and visual content with your target audience's objectives. We pride ourselves on crafting compelling stories through intelligent design choices that contribute to the success of your business.

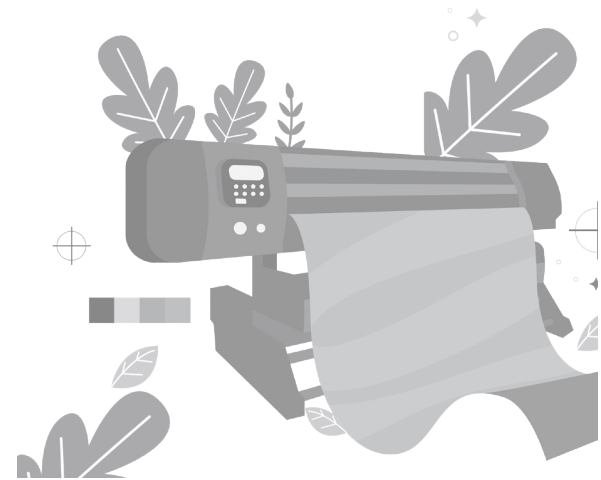


## Printing

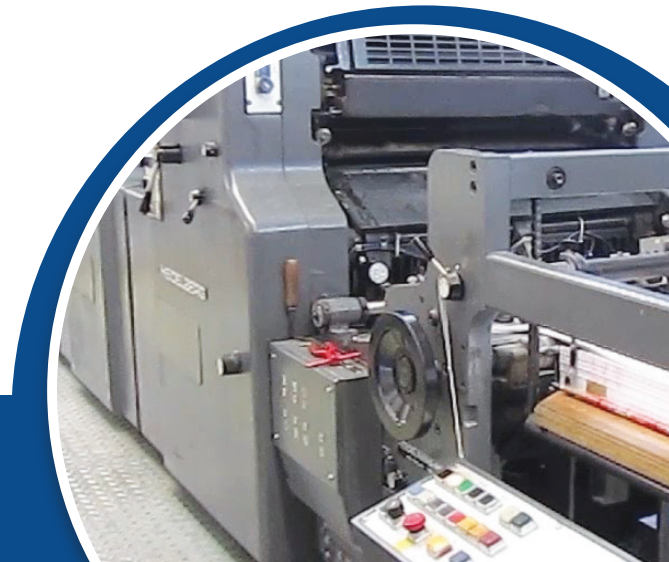
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DJML, an IBA approved security printer, offers diverse printing solutions for a wide clientele, including commercial and digital printing services. Our integrated facility boasts state-of-the-art machinery and cutting-edge technology, ensuring top-notch quality and swift turnarounds. Ongoing investments in automation minimize downtime and wastage, delivering efficient and cost-effective solutions.

Variable Data Printing (VDP) is a digital method for large-scale print jobs with a consistent layout but varying text, images, or graphics. Our industry-leading software undergoes rigorous quality checks, seamlessly integrating data storage, security measures, and the entire printing and shipping process.



# PRINTING



# Security Printing

As an IBA-approved security printer, our dedicated services resist forgery and tampering. We tailor security features to meet specific client and item requirements.

## Our offerings in the security printing segment include:

- Personalized MICR Cheque Books
- Board/ University Certificates
- Policy Bonds
- Dividend Warrants
- Identity Cards
- Stock Certificates
- OMR (Optical Marking Recognition) Answer Sheet
- With serial numbering or bar code or litho code
- OMR Admit Card
- OMR Application Form
- OMR Registration Form
- OMR Survey/Data Collection Form
- Railway Tickets



Our rigorous quality management system ensures the highest security standards, employing security paper and specially formulated inks.

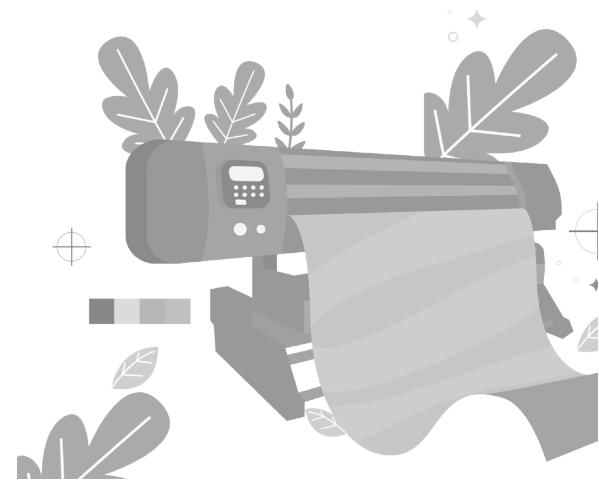
Certified with ISO 9001:2015, ISO 27001, and CMMI - Level 3, our organized infrastructure maintains unwavering commitment to quality, providing sustainable competitive edge and substantial value nationwide.

# Bulk Mailing

As an authorized Mailer by the Department of India Post, DJML offers a comprehensive range of Bulk Mailing services, including Speed Post, Registered Post, First Class Mail, Ordinary Post/Book Post, Postcards, Inland letters, Direct post, and Bill mail services. Our mass mailing system efficiently dispatches a large volume of mails, envelopes, brochures, and more at predetermined intervals.

We provide end-to-end solutions aligned with postal department guidelines, offering customized value-added services such as pickup, cutting, folding, inserting, pasting, sorting based on pin codes, bundling, bagging, franking, and dispatch preparation. Our Internet-based Track & Trace services include comprehensive MIS reporting and efficient handling of return

articles. Dedicated tracking ensures your consignment is monitored throughout its journey, offering step-by-step follow-up until it safely reaches its destination.



## Logistics

Logistics involves efficiently managing the acquisition, storage, and transportation of resources until they reach their destination. Our rigorous processes, executed by well-trained professionals, adhere to standardized procedures for secure and hassle-free item movement.

We provide comprehensive moving services, covering packing, loading, transportation, unloading, and unpacking across India. Operating our fleet ensures an extra layer of security, minimizing incidents of theft, pilferage, and damage during transportation.



## Newspaper Advertising



As an advertising agency, we tailor a variety of advertising options to meet our clients' unique requirements. Our effective advertising strategies are crafted after thoroughly understanding your needs, target audience, and current market trends. With partnerships with prestigious newspapers across India, we offer cost-effective print media services.

Our services cover publishing financial results, bank notices, tenders, post ballots, classified ads, job postings, display ads, recruitment ads, obituary ads, matrimonial ads, public notice ads, court notice ads, and other commercial materials for businesses to publish in newspapers.

## Bulk SMS & Bulk Email Solutions

**Marketing/Promotional Emails:** Our bulk e-mail and SMS services empower our clients to expand their marketing reach and enhance conversion rates. With these services, you can effortlessly send SMS alerts and promotional messages to as many contacts as needed.

**Legal and Compliance-Related Emails:** We assist in sending legally compliant emails that are crucial for various corporate communications.

**Transactional Emails:** Our platform enables the swift delivery of personalized transactional emails. These can include order confirmations, dispatch notifications, delivery alerts, and other customer-related communications.

### Our features include

- Email Designing & Templates • Delivery Reports
- Detail statistics on your email • Contact List Management
- Proven Deliverability • Personalized Emails • Supports unlimited email list



## Manpower supply



We understand the crucial role a skilled workforce plays in daily business operations. Committed to delivering top-tier staffing solutions, our team connects talented individuals with the right opportunities, fostering a high-quality workforce for organizations. Tailored to meet specific company needs, our services support businesses in a rapidly evolving environment. Through a rigorous candidate validation process, including documentation, reference checks, and detailed record-keeping, we prevent potential fraudulent activities. Our primary objective is to ensure your business runs seamlessly, allowing you to focus on core activities without distraction.

## Bulk Scanning

We provide comprehensive bulk scanning solutions catering to organizations with a regular need for scanning a large volume of documents. Our scan software ensures high-quality standards and efficient file processing. The resulting files, generated through character recognition and other specialized features, offer text-searchable capabilities. This cost-effective and efficient option is suitable for companies outsourcing their scanning processes to professional setups with purpose-built systems. Our services cover off-site records storage, document scanning, rotation, evaluation, and shredding solutions, offering flexibility in managing documents in physical paper form, digital format, or tapes to meet specific document management needs.



## Storage and Records Management

We specialize in meticulously organizing and storing a company's records, covering various document versions created throughout different operational stages. Our central objective is to assume complete responsibility for record management, allowing clients to maintain focus on operational management and strategic planning without compromise. Our services span the entire record lifecycle, from creation to retention, archiving, retrieval, and eventual destruction, transforming record-keeping operations into professionally managed information centers.



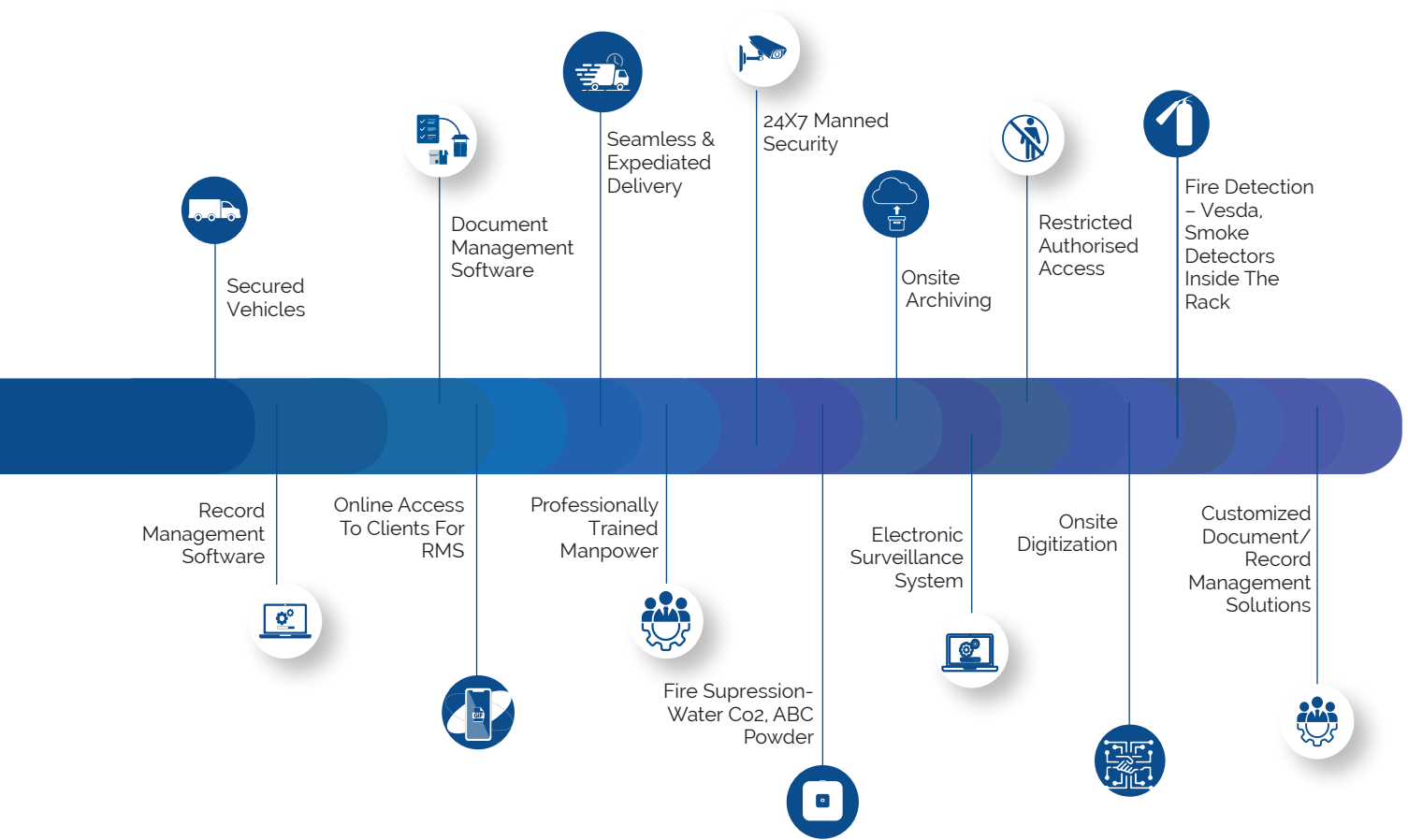


DJML boasts over 250,000 square feet of dedicated storage space and multiple Record Management Centers equipped with state-of-the-art RMS/DMS software, secure logistics, online client access to RMS applications, and advanced security measures. Records are stored in an organized and secure manner, ensuring easy retrieval without compromising confidentiality. Adhering to data security regulations and best practices, we implement advanced information security systems, managed by a team of professionals with expertise in efficient and safe information storage and retrieval processes.



**With electronic documents you benefit from less paper and easier access to information**

- » More Than 2,50,000 Sq. Feet Storage
- » RMS Facilities at Multiple Cities
- » Secure Storage
- » Authorized Access



# Our Clients



**भारतीय स्टेट बैंक**  
**State Bank of India**  
हर भारतीय का बैंक  
THE BANKER TO EVERY INDIAN

**बैंक ऑफ इंडिया**  
**Bank of India**  
*Relationships beyond banking.*



**सेण्ट्रल बैंक ऑफ इंडिया**  
**Central Bank of India**

**यूनियन बैंक ऑफ इंडिया**  
**Union Bank of India**

**केनरा बैंक**  
**Canara Bank**

**बैंक ऑफ बड़ौदा**  
**Bank of Baroda**

**IDBI BANK**

**ICICI Bank**

**kotak**  
Kotak Securities

**YES BANK**

**IndusInd Bank**

**FEDBANK**  
FINANCIAL SERVICES LIMITED  
(A Wholly owned subsidiary of The Federal Bank Ltd.)

**punjab national bank**  
*...the name you can BANK upon!*

**Punjab & Sind Bank**  
(A Govt. of India Undertaking)  
*Where service is a way of life*

**बैंक ऑफ महाराष्ट्र**  
**Bank of Maharashtra**  
भारत सरकार का बैंक

**MSC Bank**  
THE MAHARASHTRA STATE CO-OP. BANK LTD., MUMBAI  
(Incorporating The Wankar Co-op. Bank Ltd.) (Scheduled Bank)

**National Bank**



**GS Mahanagar Cooperative Bank Ltd**

**Saraswat Bank**  
**Saraswat Co-operative Bank Ltd.**  
(Scheduled Bank)

**THE MUMBAI DISTRICT CO-OPERATIVE HOUSING FEDERATION LTD.**

**THE MALAD SAHAKARI BANK LIMITED**

**THE PRATAP CO-OPERATIVE BANK LTD**

**MUMBAI POSTAL EMPLOYEES CO-OPERATIVE CREDIT SOCIETY LTD**

**THE CENTRAL RAILWAY EMPLOYEES' CO-OP. CREDIT SOCIETY LTD.**

**SNGC BANK**

**SHREE KULSWAMI CO-OP. CREDIT SOCIETY LTD**

**THE SARVODAYA CO-OP. BANK LTD.**

**THE PROGRESSIVE CO-OP. BANK LTD.**



**Employees' Provident Fund Organisation**  
(Ministry of Labour & Employment, Govt. of India)



**IREL (INDIA) LIMITED**  
(A Govt. of India Undertaking)



**More Than 100 Years of Staffline**

**NSDL**  
Technology, Trust & Reach

**BSE**  
**LIC**  
भारतीय जीवन बीमा निगम  
LIFE INSURANCE CORPORATION OF INDIA

**HDFC Life**  
*Sar utha ke jyo!*

**LARSEN & TOUBRO**

**National Insurance Company Limited**

**NSDL e-Gov**

**protean**  
Change is growth

**Star Union Dai-ichi Life Insurance**



**LICHFL**  
LIC HOUSING FINANCE LTD

**ADITYA BIRLA GROUP**

**RELIANCE Securities**

**Universal Sampo General Insurance Co. Ltd.**

**NPCI**  
NATIONAL PAYMENTS CORPORATION OF INDIA

**Edelweiss Tokio life**  
Insurance se badkar hai aapki zaroorat

**GIC HOUSING FINANCE LTD.**  
YOUR ROAD TO A DREAM HOME

**FINSHORE**  
Creating Enterprise Managing Values

**MANBA FINANCE**

**METROPOLIS**  
The Pathology Specialist

**zota**  
healthcare Ltd.

**BAJAJ**  
BAJAJ HEALTHCARE LIMITED

**MDH**  
MOTIBEN DALVI HOSPITAL

**Asian Institute of Uro Oncology and Robotic Surgery**



**Metro Pol Multi Speciality Hospital LLP**

**FDC**

**SHUSHRUSHA**

**Arti Drugs Limited**

**BHAKTIVEDANTA HOSPITAL & RESEARCH INSTITUTE**

**Strides**

# Our Clients



Bombay Burmah



SWAN ENERGY LIMITED





### **REGISTERED OFFICE**

24, 1<sup>st</sup> Floor, Palkhiwala House, Tara Manzil, 1<sup>st</sup> Dhobi Talao Lane, Mumbai – 400 002.

### **CORPORATE OFFICE**

UP Warehouse, Mafco Yard, Plot No. 4 to 9, 1<sup>st</sup> Floor, Sector-18, Vashi, Navi Mumbai – 400 703.

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